

Hospice of Lancaster County is licensed by the Commonwealth of Pennsylvania as a hospice provider and is federally certified as a provider of the Hospice Medicare Benefit. Hospice of Lancaster County is accredited by the Joint Commission on Accreditation of Healthcare Organizations. Hospice of Lancaster County is a member of the Pennsylvania Hospice Network and the National Hospice and Palliative Care Organization.

The official registration and financial information of Hospice of Lancaster County may be obtained from the Pennsylvania Department of State by calling toll-free, within Pennsylvania, 1-800-732-0999. Registration does not imply endorsement.

GIVING WISELY, --- GIVING WELL.



Serving Lancaster County Since 1980
685 Good Drive ~ P.O. Box 4125
Lancaster, PA 17604-4125
(717) 295-3900
www.hospiceoflancaster.org
info@hospiceoflancaster.org



BECAUSE GIFT GIVING SHOULD BE BOTH REWARDING AND PRACTICAL.

HOSPICE OF LANCASTER COUNTY . . . PROVIDING QUALITY END-OF-LIFE CARE FOR MORE THAN 30 YEARS.

Hospice of Lancaster County offers a special combination of care and compassion for patients (and for their families, friends and caregivers) who are facing any serious illness. The Hospice team of healthcare professionals provides medical, emotional and spiritual support at a time when it is needed most, ensuring optimal comfort, dignity and quality of life. Hospice care is appropriate when the illness is in the latter stages and the focus of care has shifted to comfort rather than cure.

This support is provided in the patient's private residence or nursing home whenever possible. When care at home is not an option, Hospice of Lancaster County's inpatient care provides a comforting alternative. Hospice care also continues after the death of a loved one; regularly scheduled support groups and bereavement counseling services are available to anyone in the community through Hospice of Lancaster County's PATHways Center for Grief & Loss.

Hospice of Lancaster County offers this broad range of services, thanks to the generous support we receive from compassionate friends like you. While Medicare and most health insurance companies cover some or all medical Hospice services, no one is ever denied service because of inadequate insurance coverage or an inability to pay. Hospice of Lancaster County's grief and bereavement services are available free of charge to the entire community.



CHOICES IN GIVING

This is simply a brief introduction to some of the ways in which you may make a lasting gift to Hospice of Lancaster County, while realizing the many tax benefits of charitable giving. Hospice of Lancaster County offers a variety of ways designed to help people meet their individual goals while helping to preserve and enhance hospice care for people in our community.

We encourage you to talk with your attorney, accountant, or estate planning advisor about your individual needs.

All gifts made to Hospice of Lancaster County may be designated either in memory of a loved one, or in honor of a special family member or friend.

We recommend that you obtain the professional counsel of an attorney who specializes in estate planning to assist you in designing your will and planning the distribution of your assets, in a way that will benefit the people and organizations you care about most.

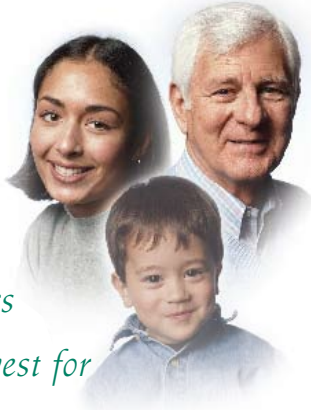
CASH GIFTS

Giving a gift of cash tends to be the most popular—and simplest—way to make a charitable gift.

Your gift makes an immediate positive impact for Hospice of Lancaster County, and may provide you with an income tax deduction.

SECURITIES OR STOCKS

Appreciated stock has become a popular gift choice because it offers you a two-fold tax advantage: You can realize a current charitable deduction and forego the payment of capital gains taxes.



“Our hopes and prayers were for only the very best for her in her final days and you helped this become a reality. Please know that your work and caregiving makes a significant difference in the lives you touch.”

- A family member of a Hospice of Lancaster County patient

ENDOWMENT FUNDS

Endowment funds are special contributions whereby the principal gift is invested in order to perpetuate the fund for future generations. The income from the endowment gift is used for the specific purpose of the fund. An endowment fund may be made through gifts of cash, securities, real estate or life insurance. Endowment funds may be named either in memory of a loved one, or in honor of a special family member or friend.

CURRENT ENDOWMENT FUNDS

The following endowment funds have been established at Hospice of Lancaster County. Additional gifts of any size may be contributed to the funds at any time.

The Charles L. Deardorff, M.D. Medical Education Endowment Fund

This fund is used to improve and enhance end-of-life care by continuing and implementing educational initiatives for physicians, nurse practitioners, nurses and other healthcare professionals about the importance of and methodology of best practice palliative medicine.

The Donald C. Wilson Endowment Fund

The fund provides ongoing support for programs such as spiritual care, and grief and bereavement care that are not reimbursable through other means.

The Mary E. Graner Buildings & Ground Fund

Income from this fund is used to maintain Hospice of Lancaster County's facilities and grounds—including landscaping, beautification and interior and exterior furnishings for patients, families and staff.

Ruach "Breath of God" Endowment Fund

This fund is used to provide spiritual growth and comfort for children and youth, in addition to expanding spiritual care components of bereavement support provided by the PATHways Center for Grief & Loss for patients, families and the community.

Please see the inserts placed in this brochure for more information on existing endowment funds.

ENDOWMENT FUND OPPORTUNITIES

The following are endowment fund opportunities to preserve and enhance hospice care in our community. Any fund may be named in memory of a loved one, in honor of a special person or reflect a donor's interest. Please contact Hospice of Lancaster County for more information on gift options and minimum gift levels.

PATIENT AND FAMILY FUNDS

Income from these funds will be used to enhance and support the comprehensive care that has been the hallmark of Hospice of Lancaster County's programs and services for nearly 30 years. The following funds are earmarked for ensuring that our patients and families are served well by professional, qualified staff, the most up-to-date technology and personal attention and support. These funds also will help ensure that Hospice will be able to continue caring for anyone in the community who needs care, regardless of financial resources.

Inpatient or Family Care Fund

The focus of support from these funds will be caring for patients and their families. Income from these special named endowed funds will be used to support special programs, the purchase of new capital items and/or enhance personal amenities in the inpatient centers for patients and families.

Family Special Needs Fund

Income from this special named fund will be used for families with such needs including groceries, medication, childcare and other frequent necessities.

Spiritual Care Fund

Income from this special named fund will be used to enhance the spiritual care for patients and their families provided by our chaplains.

PATHways Bereavement Fund

Income from these named funds will be used each year to support grief and bereavement programs for families (including children, teens and their parents) and friends who are coping with the loss of someone special in their lives.

STAFF & VOLUNTEER FUNDS

Income from the following funds will be used to support the important ongoing efforts of Hospice of Lancaster County staff and volunteers.

Staff Excellence Fund

Income from these named funds will be used for staff development, including continuing education, conferences, certification and staff recognition.

Volunteer Support Fund

Income from these important named funds will be used to train, educate and support the work of Hospice of Lancaster County volunteers.



EDUCATION & LIBRARY FUNDS

Income generated from these endowed funds will be used to support Hospice of Lancaster County's education programs and its resource libraries.

Community Health Care Education Fund

Income from these named endowed funds will be used to help defray the costs of community education in the areas of hospice care, grief and bereavement support, and available services to patients and families.

Library Fund

Income from these named funds will be used to purchase additional books, tapes and online resources for the libraries at Hospice of Lancaster County.

Education & Library Fund

Income from this named fund will be used to support Hospice of Lancaster County's education programs and its resource libraries.

BUILDING & GROUNDS FUNDS

Income from these funds will be used to maintain Hospice of Lancaster County's facilities and grounds—including landscaping, beautification and interior and exterior furnishings for patients, families and staff.

Hospice Center Fund

This special fund that can be named for a loved one or family will support the ongoing beautification, maintenance and furnishing of the Hospice Centers in Lancaster and Mount Joy.

Patient & Family Comfort Fund

Income from these named funds will be used to help maintain and acquire furnishings, artwork and equipment intended for the comfort of our patients and their families.

Flower Fund

Income from this named fund will support the ongoing maintenance and growth of Hospice of Lancaster County's gardens, walkways, benches and exterior features.



PLANNED GIVING

BEQUESTS

A simple form of planned giving is a bequest in which you name a charitable organization, such as Hospice of Lancaster County, in your will.

A bequest can be a designated amount in cash, specific property, or a percentage of your estate to Hospice of Lancaster County.

Your estate may benefit from tax savings as a result of your charitable gift. A bequest also gives you the opportunity to insure your financial security during your lifetime while leaving a legacy that will provide quality end-of-life care for people in our community.

LIFE INSURANCE

Life insurance is an asset you can contribute simply by naming Hospice of Lancaster County as both the owner and beneficiary of the policy. In this way, you may be able to make a significant gift (greater than you might have

imagined), without disturbing other assets—and without loss of income. A gift of life insurance may provide you with current and future tax deductions, and it enables you to make a gift that will extend beyond your lifetime.

TAX DEFERRED SAVINGS PLANS

Another charitable gift choice is using tax-deferred assets. To preserve your retirement assets after your lifetime, consider the benefits of using them in a different way. Through a carefully planned charitable gift, your retirement assets may avoid income tax and federal estate tax. Assets such as IRAs may be the most tax-efficient method of fulfilling charitable gifts.

CHARITABLE GIFT ANNUITIES

This form of planned giving can offer you a lifetime income stream and give you an important tax deduction. Charitable gift annuities can be an attractive investment alternative to savings accounts, money market funds and maturing certificates of deposit, since they may offer a higher rate of return depending on your age. If you use appreciated stocks or property to make a charitable gift, you may avoid or reduce capital gains tax. Gift annuity payments may be structured to begin immediately, or may be deferred for a specific period of time.

CHARITABLE TRUSTS

There are a variety of ways in which trusts can be used to make charitable gifts. A trust may allow you to create an income stream for yourself or someone else while providing you with a tax deduction. We encourage you to discuss the various kinds of charitable trusts with your attorney, accountant or estate planning advisor.

REAL ESTATE

A gift of real estate can result in a mutually beneficial arrangement for both you and Hospice of Lancaster County. By making an outright gift of your house or other real estate, rather than selling it, you may receive a charitable income tax deduction for the full fair market value of the real estate. You also reduce or eliminate exposure to a capital gains tax, while avoiding the bother of having to sell the property.

SPECIAL GROUP

The Evergreen Circle of Friends is a group of special individuals who have indicated in writing that their estate plan includes provisions to help support Hospice of Lancaster County. To say thank you and give special recognition to people who provide for this compassionate and wonderful gift, Hospice created The Evergreen Circle of Friends.



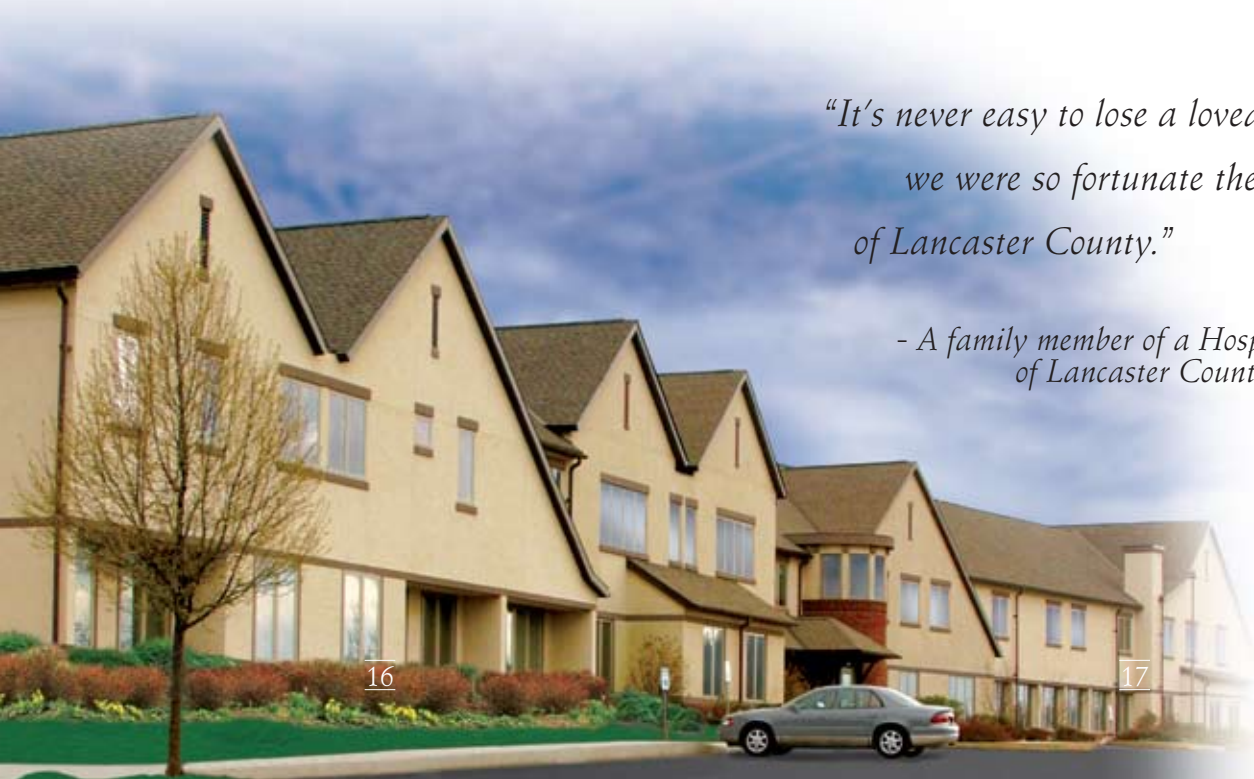
of Friends

Members of The Evergreen Circle of Friends are invited to an annual event to be held in their honor, and receive special recognition.

To become a member of the Evergreen Circle of Friends, simply complete the insert located in the back pocket of this brochure, and return it to Hospice of Lancaster County.

"It's never easy to lose a loved one, but we were so fortunate there is Hospice of Lancaster County."

- A family member of a Hospice of Lancaster County patient



We would be pleased to provide additional information on rewarding and practical ways to make a gift to Hospice of Lancaster County.

Please contact:



Bonnie Jess Lopane, CFRE

*Vice President
Development & Community Relations*
(717) 391.2407
bjesslopane@hospiceoflancaster.org



Ginjr Humphreys

Special Gifts Manager
(717) 735.2476
ghumphreys@hospiceoflancaster.org

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Many of our services are able to be provided only through the generous community support received from compassionate friends like you.